

# PROPOSAL FOR SOLAR ENERGY PRODUCT (SEP) via SARE (Supply Agreement with Renewable Energy)

by  
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# Solar Energy solutions and their Attributes



Solar solution	Business			Non-business		
	via SARE contract / Direct Contract			Outright Purchase		
	Solar PPA	Solar (Hybrid)	Solar Lease	Solar Cash	Solar via Loan	Solar via 0% (Credit Card)
<b>Upfront cost</b>	0%	Approx. 20%	0%	100%	Approx. 30%	0%
<b>System owner</b>	Investor/Owner	Investor/Owner	Investor/Owner	Customer	Financier	Customer
<b>Contract term</b>	21 to 25 years	21 to 25 years or lower @kWh rate	3 to 10 years	Nil	Loan term	Credit Card Payments
<b>Installment</b>	Monthly (based on units generated )	Monthly (based on units generated )	Monthly (Fixed)	One-off	Monthly (Fixed)	Monthly ( min 5 % )
<b>Solar tariff rate</b>	32 to 45 cents	25 to 31 cents	0	0	0	0
<b>Solar Segment</b>	Commercial/ Industrial	Commercial/ Industrial	Residential/ Commercial/ Industrial	Residential	Residential	Residential
<b>Metering Requirement</b>	Yes	Yes	No	No	No	No
<b>Carbon Credits</b>	Investor/Owner	Investor/Owner	Investor/Owner	Asset Owner	Asset Owner	
<b>Billing &amp; Contracting Cost</b>	Investor/Owner	Investor/Owner	Investor/Owner	Nil	By Financier	
<b>PIA (Power Impact Assessment)</b>	As per SEDA Guideline					
<b>Cost of PIA</b>	As per SEDA Guideline					
<b>Units Exportable to Grid</b>	By applying NEMS Quota					
<b>NEMs Quota</b>	Up to 500 MW					